



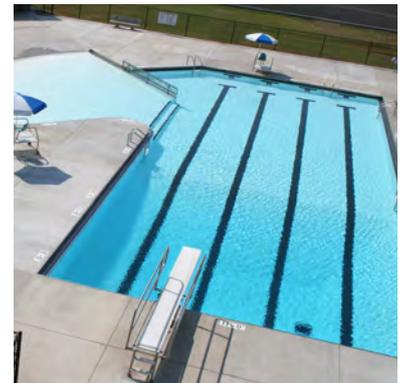
Garden City Aquatics Center

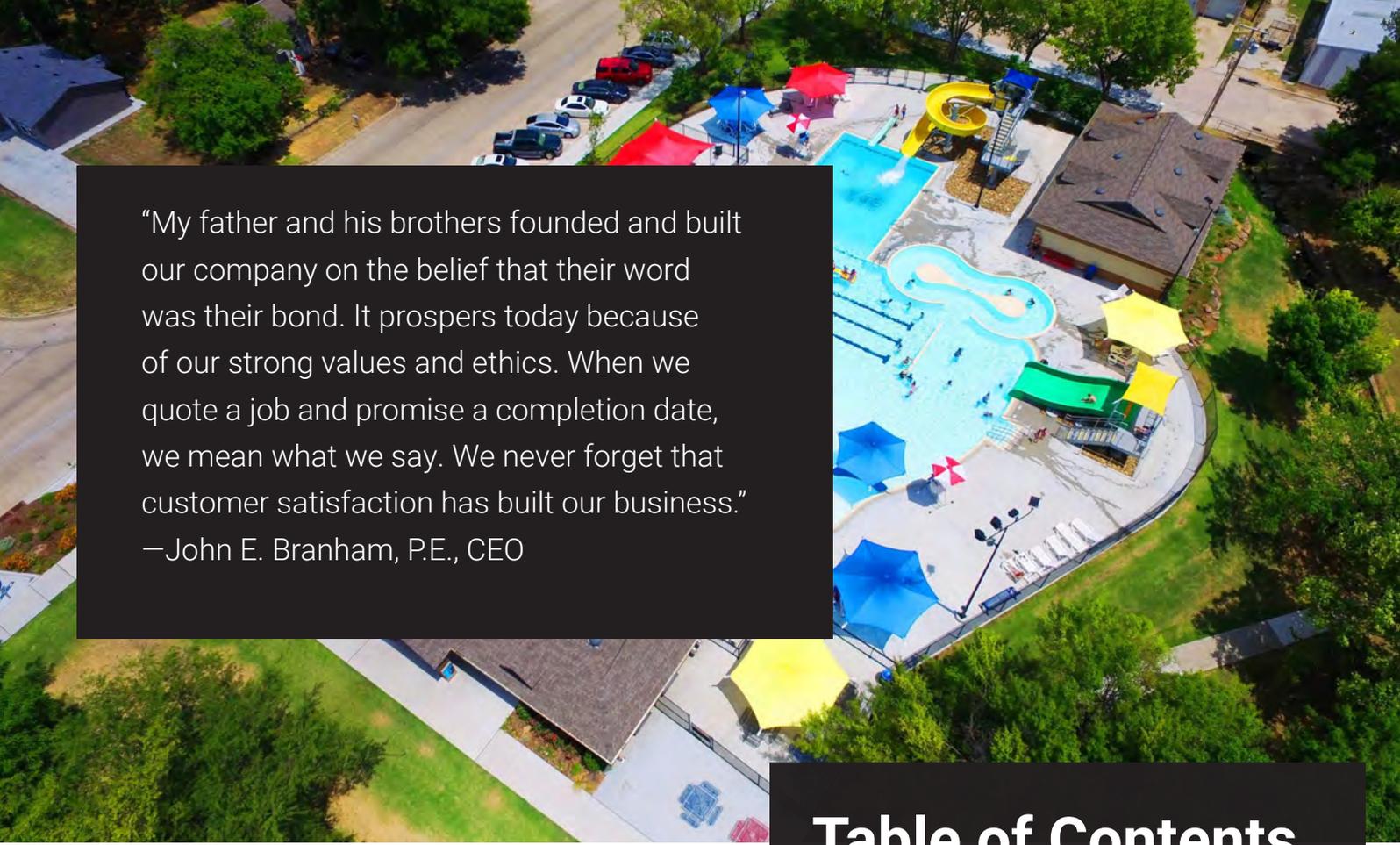
REQUEST FOR QUALIFICATIONS CM-R

Attention:
Jennifer Cunningham
Assistant City Manager

Branco Enterprises, Inc.
12033 E HWY 86,
Neosho, MO 64850
P. (417) 451-5250
www.branco.com

Proposal Issued:
April 13, 2020





“My father and his brothers founded and built our company on the belief that their word was their bond. It prospers today because of our strong values and ethics. When we quote a job and promise a completion date, we mean what we say. We never forget that customer satisfaction has built our business.”

—John E. Branham, P.E., CEO

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CONSTRUCTION MANAGEMENT APPROACH AND COMPANY PHILOSOPHY

WE BELIEVE IN
DOING THINGS
RIGHT THE
FIRST TIME.



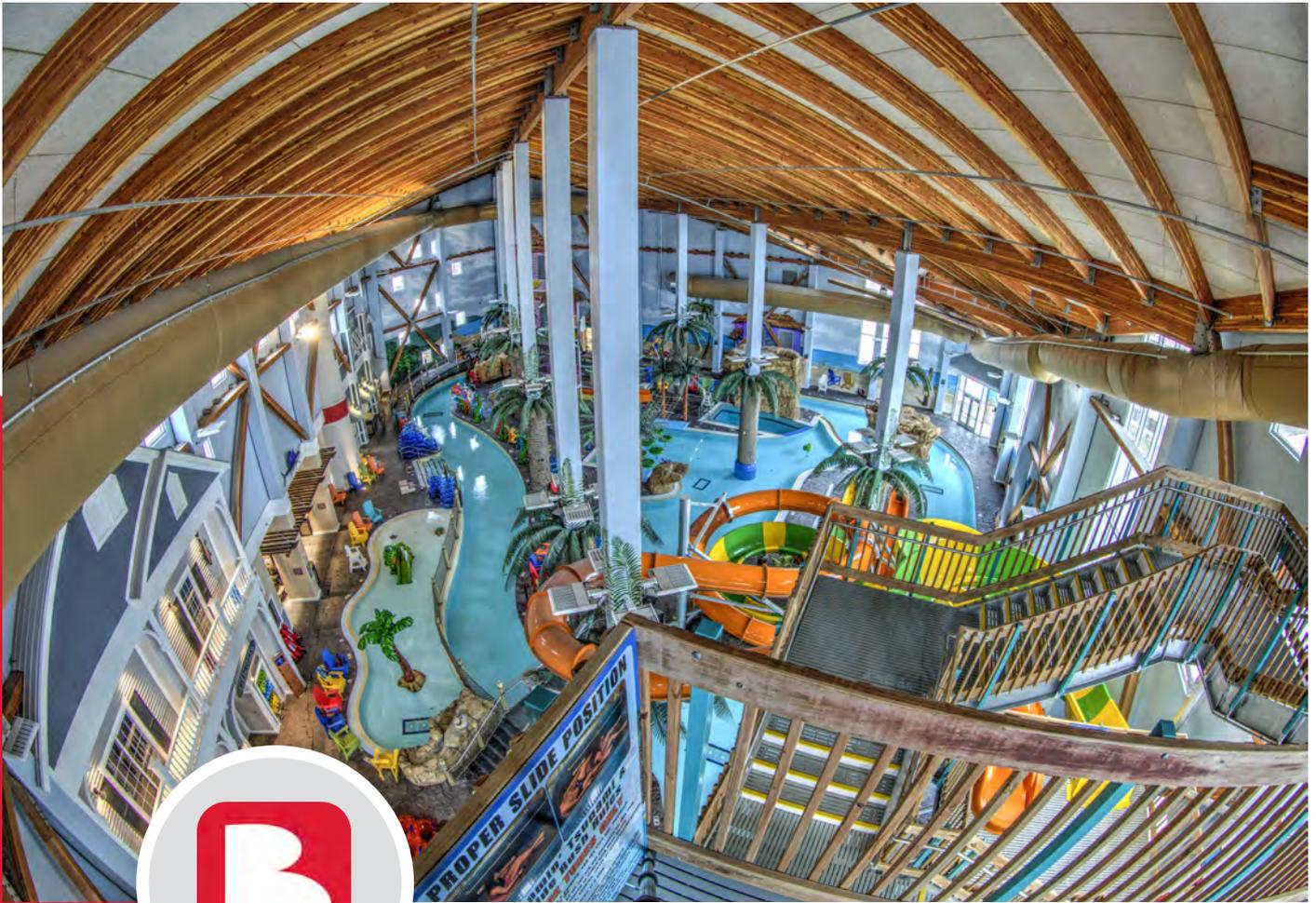
100%

Branco has constructed the pool shell and mechanical scope on all aquatic projects completed.



Founded in 1933.

We have over 87 years of experience in the industry and have completed projects all across the United States.



Originally known as Branham Brothers Construction, our company has been building in the Midwest region since 1933. Headquartered in Neosho, Missouri, we were incorporated in 1976 by current CEO John Branham and our name changed to Branco Enterprises, Inc. As the company grew so did our capabilities and our portfolio now includes commercial, industrial, aquatic, educational, religious and civil projects. While we have diversified over the years, our goal remains the same, provide quality products that stand the test of time.

To further our commitment to the area, we opened our second office in Springfield, Missouri in 2013.

In our over 87 years in business, we have developed strong relationships with several architects, engineers and talented subcontractors in our region. These relationships have allowed us to help our clients in several ways and become a true

building partner with them. Branco was founded on the belief that doing the right thing and building quality products is the only way to do business. We continue to thrive today because those same beliefs are still the backbone of our business. We are committed to honesty, open communication, quality and safety.

When you face a building decision, you want assurance that your project is in the hands of experienced professionals who can complete your project on time and within your budget. We have a proven track record of delivering projects on time and budget thanks to our talented and hard working team. Your goals are our goals.



We have **decades** of experience building both new aquatic centers and **helping communities** renovate their current facilities. Lessons learned and experience gained from each of those projects has helped us develop and refine our strategy to **better serve our Owners.**

Pre-Construction Services

Our team frequently uses the phrase “building partner” when discussing our role within a project because we truly want to collaborate with your team. We want to hear your ideas, your goals and understand your expectations to make sure the project is a success.

Schedules and Construction Cost Estimates

The single most important element of Pre-construction activities –and project success– is open and timely communication. You can expect our Pre-Construction information to be presented in a clear and concise manner that includes which project items have changed and the reason they changed, upcoming decisions required and current status. This method will allow your team to make well-informed decisions at the most opportune time and then communicate important project information to internal and external audiences. Clear communication fosters a relationship of trust and action.

We would start our Pre-Construction process by first establishing the firm goals and priorities of this building program in conjunction with the City. These goals would be our guidebook as we serve as your advocate through the design process. We would then establish a design/planning schedule that would outline the various design milestones, and the meetings/decisions that need to be made in order for each of those milestones

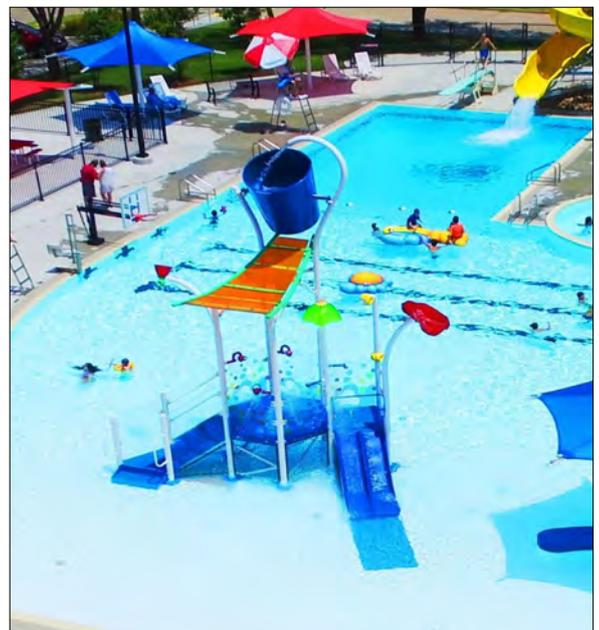
to be successful. We would include requirements of the multiple authorities having jurisdiction within this planning to ensure there are no surprises.

Each of these milestones would be accompanied by an estimate that will serve as an indicator of how the budget is trending in relationship to the design. Our estimating team can provide specialized breakout and/or comparison pricing exercises to provide firm data on which to base scope decisions.

At a mutually agreeable point during the design development, Branco would present a Guaranteed Maximum Price (GMP) for Owner review. Upon acceptance, that GMP would provide the maximum expenditure that the City would incur for the construction of the project at that point. Any savings would be returned to the City, and any overages not caused by a change in the scope of the project would be absorbed by Branco.

Guaranteed Maximum Price (GMP)

Our estimating department keeps an up to date database with cost history to develop highly accurate and thorough estimates. Our baseline estimate would be updated at agreed upon milestones (typically 30%, 60%, and 90% documents.) Any significant variances to the initial baseline budget would be highlighted and constructive dialogue initiated between the stakeholders to determine the proper course of action moving forward. Cost comparison exercises can be initiated to isolate certain elements of the building(s.) These exercises would include pricing, as well as Pro's/Con's for each option to provide the Owner all information necessary to make informed decisions. Once the Guaranteed Maximum Price (GMP) has been established, the GMP tracking spreadsheet can be used as a billing tool, easily showing the owner and design team what work has been completed, costs to date, and remaining balances available to complete work.



Pre-Construction Services

Constructability Reviews

We will also be able to provide feedback to the designers regarding constructability, materials availability (long lead time items), and sequencing based on our experience in the construction industry. In addition to our own in-house resources, we will be able to utilize our industry relationships to engage expertise outside of our firm for the more specialized systems review (mechanical, electrical, plumbing/fire protection, pool equipment, etc.) These reviews will provide valuable input to assist in tailoring the project design to the most efficient value for the Owner, while providing the desired services and functionality.

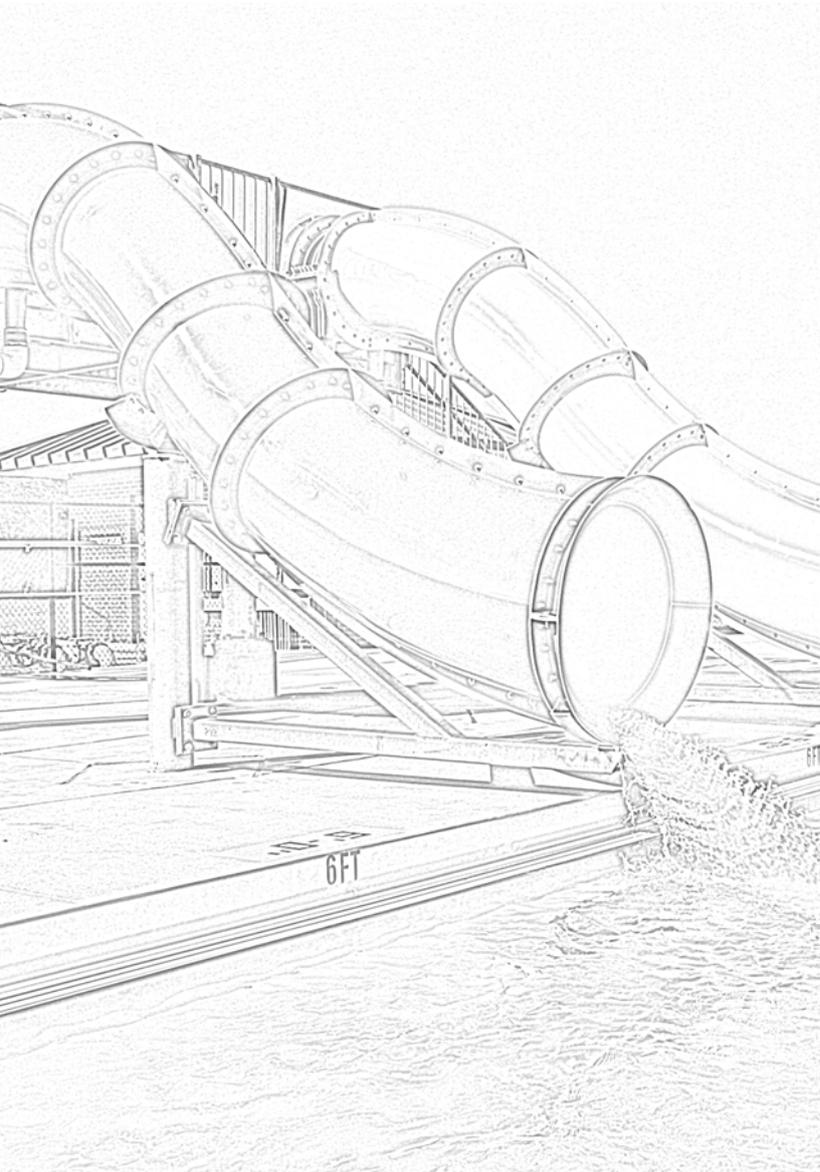


Design Development

The Owner, architect, and consultants are involved in all levels of design development, bidding, site observations, and project close-out. We would like to schedule regularly scheduled meetings with the Design Team and the Owner during the development of the documents and to provide input as needed as the drawings are developed. During construction, we will continue to work closely with the designers to ensure the design intent is successfully integrated into the final project, but we will also engage the City's personnel to ensure spaces are designed effectively.

We also perform regular construction progress meetings in which all members of the design team, Owner representatives, architect, consultants, and contractor are present. These meetings would review upcoming activities, address any issues that may have arisen, and provide an open forum for project related discussion. We document each construction coordination meeting and then digitally provide meeting minutes to all of the team members.

On-site construction visits are a crucial part of our construction administration services. These construction meetings typically include the City and any necessary consultants for the current phase of construction. Frequent project walk-throughs allow the design team and the Owner to evaluate the progress of construction and collaborate on any schedule concerns.



Contingencies

Contingencies are isolated and continuously updated to ensure accurate representation of those values at each Owner/Architect/Contractor meeting. Reasonable project contingencies (usually between 2.5-5% for CM-R contingency) are included within the GMP. The CM-R contingency is not provided to address changes in scope (i.e. changes in building systems, kinds and quality of materials, finishes or equipment) which are the basis for change orders. The CM-R contingency is utilized by the construction manager for market or schedule driven changes in the cost of work. These costs are known as post bid budget adjustments and are usually due to a contractor's scope of work not anticipated at the time the subcontractor was contracted. Any funds remaining in the contingency budget are returned back to the Owner. We have been able to refund money to the owners through a credit or the excess has allowed them to add items they could not afford in the original project budget. Of this we are extremely proud.



We pride ourselves on having experienced crews able to self-perform a wide range of scopes of work. This capability helps us during the budgeting phase as well as the bidding stage allowing us to accurately compare subcontractor bids.

PROJECT SPOTLIGHT

Liberal FEMA Addition | CM-R Project for the Liberal School District | In Progress

We were named the CM-R for the Liberal R-II School District earlier this year. The District wanted to perform renovations to the existing facility, construct a new addition and FEMA Safe Rooms at the high school and elementary facilities. Branco worked with the school and Paragon Architecture during the design phase and created a preliminary budget at 50% design. By doing this, we were able to create a budget that included items that the School District wanted to prevent items from being cut later down the road.

In fact, our GMP was within 1.44% of the 50% conceptual budget. We also worked with the design team to make sure the owners vision was heard and the full scope of work had been thought through prior to it being out for bid. This detailed review of bid packages ensures

we do all we can to avoid scope gaps.

Working together on the front end is extremely important. For this project the plans called to construct a building in between two existing structures. The existing buildings are not square with each other and as a result, would not be square with the new addition. We suggested an edge angle detail for the long angle of the joist so it can be different lengths at the each end to make the buildings match up. Due to CM-R being utilized, we were able to suggest this during the design phase saving the District money.

Bid Package Development

We often hear from the subcontracting community that they prefer to work with Branco due to our team approach and track record of performance. Additionally, we have worked with subcontractors within the Garden City Community when we completed the construction of Parrot Cove indoor water park in 2016.

Encouraging Local Involvement

We will draw on our exceptional relationships with subcontractors to provide a wide range of services within the project. Branco works closely with all subcontractors on our projects to ensure expectations for the project are effectively communicated and the tools and resources necessary for a successful project for all parties are readily available.

We request input and feedback from these partners to provide a beneficial secondary review of our planning. We see the subcontractors as a part of our team, not merely an entity that is directed to perform a scope of work. We will communicate the scope of the project to

encourage participation and pre-qualify potential bidders as necessary.

We then develop bid packages specifically tailored towards the bidding community to ensure maximum participation by providing clear and concise wording to convey the package scope in detail. In the construction managers manual we provide a sample sub-contract, so each bidder knows our expectations.

Bid Package Development Action Plan:

- Prepare a Bid Package Plan based on the preliminary schedule and phasing information.
- Identify candidates for early bid packages such as utility relocations, site preparation, pool equipment, slides and water features.
- Assist the design team in phasing of the design documents to facilitate early bid packages.
- Utilize Branco's vast network plus local suppliers and subcontractors within community to identify potential bidders. We personally make phone calls to local contractors to generate interest in the project.
- Branco advertises and distributes bid documents on multiple web based plan rooms as well as publish ads in newspapers for maximum exposure.
- Distribute bid packages and conduct pre-bid meetings in conjunction with the design team to familiarize bidders with the project requirements
- Assist the design team in reviewing drawings, answering pre-bid questions and issuing addendum if necessary.
- Establish bid dates and manage bid openings.
- Provide preliminary tabulation of bids.
- Analyze all bids received and conduct reviews with the apparent low bidders to ensure bidders understand the full scope, project requirements and schedule.
- Provide award recommendations to the project team bases on final bid tabulations and reviews.

Construction Services

We have completed numerous types and sizes of projects utilizing CM-R delivery. From libraries, to \$30 million industrial facilities we are strong believers that the CM-R delivery method is advantageous for all parties involved. We know CM-R contracting and the benefits it brings to our clients. We have significant experience with CM-R contracting and are extremely comfortable with process.

Communication

The single most important element of job site coordination –and project success– is open and timely communication between Branco and the project team. You can expect our information to be presented in a clear and concise manner that includes which project items have changed and the reason they changed, upcoming decisions and current status. This method will allow your team to make well-informed decisions and then communicate important project information to internal and external audiences. Part of our job is to make your job easier, and that starts with the commitment to communication that promotes good decision-making and reporting. Clear communication fosters a relationship of trust and action, and is the key to your satisfaction.

Construction Oversight

The project superintendent will oversee all construction activities on the job site. He will coordinate with the project manager, Rob Lichtenberg, to ensure that Branco quality expectations are met or exceeded. Pre-installation meetings, mockups, in wall inspections, and below slab and foundation checklists are just a few tools that we utilize to ensure a quality project. Our President, Justin Branham, and Superintendent of Field Operations, Jerel Twitchell, will also remain heavily engaged in your project to ensure it is “Branco Quality.”

Quality Control

On all of our projects, Quality Control begins before construction even takes place. All of our employees understand their responsibility regarding the quality of the product they produce. Each employee is encouraged to take a personal sense of pride in their activities. Our management supports these efforts and will not hesitate to stop and rectify a potential quality concern. Daily walk thrus are performed by our project superintendent to make sure quality and schedule are being met.

One of the ways we are able to send Quality Control notices to Subcontractors is through the use of PlanGrid. We use PlanGrid to document “issues” in the field. These “issues” can then be sent via email

from the software to the subcontractor, project manager, etc. to quickly address the issue and give a timeline of when it needs to be completed. Within the report, you can also attach a photo, a map with the exact location of the issue and a description of what is out of compliance. This “issues” feature is also used when creating punchlist. This allows us to do a walk through and send out a punch list all in the same day.

Weekly meetings are also held with subcontractors to discuss the schedule and any quality issues. Additionally, due to our ability to self-perform a wide scope of work, we can provide additional support to our subcontractors if necessary. This helps maintain the high performance level our clients have come to expect.

Change Order Management

We often tell our clients, “If the scope of work remains unchanged, there should not be any change orders.” Our hands on approach during the pre-construction phase helps us avoid contractor-driven change orders during construction. Concise knowledge of the plans, specifications, schedule and job-site conditions is paramount in our client service as we seek to create a smooth and predictable accounting of the project from concept to completion. If a change order does occur, we submit pricing for each change request to the Architect for approval. The Architect will then send it on to the Owner for signature and that change request will be incorporated into a change order from the Architect.

Close-Out Process

Prior to the architect/engineer punch list, Branco will complete its own punch list then expedite contract closeout within 30 days of substantial completion. The closeout package will include all relevant operations and maintenance information along with accurate and applicable as-built drawings. We have the capability to digitize all closeout documents for the Owner’s use and record as necessary.

Post-Construction Services

Warranty Programs

Branco is dedicated to helping you understand your facility and all of its systems. Upon completion, training of your staff in the operations and maintenance of your new facility is part of the service we provide in offering you the best possible construction service. Our work, and relationship, remains ongoing after the construction is complete.

We truly strive to be your building partner and are here to help long after the required one-year warranty period.



“ *The Sibley Aquatic Center project was named a 2019 Keystone Award Finalist by the Associated General Contractors. This award speaks volumes for the amount of effort and attention to detail Branco put into our Outdoor Aquatic Center. This is all due to the dedication your team had throughout the entire project. The hospitality we received from you and your co-workers in St. Louis just proves to us again that Branco is a company we would love to continue doing business with in the future.* ”

Cory Dykstra
Water Superintendent, City of Sibley

KEY PERSONNEL AND QUALIFICATIONS



Branco employs over **120**
dedicated construction
professionals with an
average employee tenure
of **11 years**.

We have employees who have worked here 40 years, second generation employees and even have a few third generations, all who chose Branco.

Key Personnel

Justin brings a life-long passion for construction to the table and is a long-time resident of the four-state area. Justin attended Neosho High School in Neosho, MO and pursued a degree in Engineering Management from Missouri S&T located in Rolla, MO after graduation. After graduating from Missouri S&T, Justin went to work for Hensel Phelps Construction Company where he worked on multiple projects up to \$300 million dollars. Two high profile projects that he was involved with were the \$40 million MD Anderson Faculty Center and the \$300 million MD Anderson Ambulatory Clinical Building, both in Houston, Texas. Justin moved back to Neosho in 2005 and became a Project Manager for Branco. He has used his experience and extensive industry knowledge to help our clients achieve their building goals. Justin is a LEED Accredited Professional and has worked on several LEED projects, including the Shoal Creek Conservation Center, formally named Wildcat Glades Audubon Center, which was recognized by the U.S. Green Building Council and is LEED Silver Certified. In addition to managing Branco's Pre-Construction Services, Justin oversees day to day operations of the organization, provides executive leadership for our project managers and Estimating Department. He is involved in several industry organizations and was selected by Joplin Business Journal and was named a Regional Men of Distinction in 2016.



Justin Branham, LEED AP President

Bachelor of Science in
Engineering Management, Civil
Engineering Emphasis
University of Missouri-Rolla

Industry Organizations

- Tri-State Area Contractors Association
- MOKAN Partnership
- Grow Neosho
- Builders Association

Project Experience

- (CM-R) Neosho School District, Goodman Elementary, Neosho, MO
- Missouri Sugars Expansion, Neosho, MO
- (CM-R) Neosho Newton County Library, Historic Renovation and Expansion, Neosho, MO
- Neosho School District, Neosho Jr. High New Facility, Neosho, MO
- Neosho School District, Multiple FEMA Shelters
- McDonald County Schools, Southwest City and Pineville FEMA Shelters
- Carthage R-9 School District, Intermediate Sitework, Carthage, MO
- Precious Moments Bell Tower, Carthage, MO
- Heartland Pet Food Manufacturing, New Facility, Joplin, MO

Key Personnel

Patrick came to Branco in 1997 after graduating from Pittsburg State University with a Bachelor of Science degree in Construction Engineering Technology. Patrick was promoted to Estimating Manager in 2012 and currently oversees our Estimating Department. He serves as a Lead Estimator for General Construction, Construction Manager at Risk and Design-Build Projects throughout the four-state region.

He has over 22 years of experience developing budget and milestone estimates and works closely with the subcontracting community to accurately price projects that will maximize our client's budgets. Patrick has led the Estimating Department on most of our CM-R projects and knows firsthand the value CM-R brings to our clients. Patrick takes extreme pride in the accuracy of every estimate he performs and is an excellent resource for comparison pricing exercises.



Patrick Capron Estimating Manager

Bachelor of Science in
Construction Engineering
Technology
Pittsburg State University

Project Experience

(CM-R) Liberal School District, High School FEMA Addition, Liberal, MO
(CM-R) Neosho School District, Goodman Elementary New Facility, Neosho, MO
(CM-R) LifePoint Church, Addition, Ozark, MO
(CM-R) El Dorado Springs School District, Addition and Renovation, El Dorado Springs, MO
(CM-R) Cassville Schools, Renovation and Addition, Cassville, MO
(CM-R) Neosho Newton County Library, Historic Renovation and Expansion, Neosho, MO
Nixa S.C.O.R.E Facility, Nixa, MO
POET Facility, Emmetsburg, IA
Sibley Aquatic Center, Sibley, IA
City of Moore, Water slide addition and renovations, Moore, OK
City of Caney, Neighborhood Center Pool, Caney, KS
The Oaks Nursing Facility, Branson, MO
Fremont Elementary School, Springfield, MO
Astellas Pharma, Norman, OK
Newton County Library, Neosho, MO
Eastern Shawnee Tribe Aquatic Center, Seneca, MO
Neosho Jr. High School, Neosho, MO
New Site Baptist Church, Monett, MO
Glenwood Aquatic Center, Ada, OK
Lake Murray Pool Renovation, Ardmore, OK
Owens Corning Mineral Wool Plant, Joplin, MO
Parrot Cove Water Park, Garden City, KS
Nixa High School FEMA Shelter, Nixa, MO
Neosho High School FEMA Shelter, Neosho, MO
Neosho South Elementary FEMA Shelter, Neosho, MO
(CM-R) Heartland Pet Food Manufacturing, New Facility, Joplin, MO
Harmony Heights Baptist Church, Facility Rebuild, Joplin, MO
Robbers Cave, Pool Renovation, Wilburton, OK
New Field House & Classrooms, Carthage Junior High School Carthage, MO
Grove Oklahoma, New Aquatic Center, Grove, OK
Shawnee Oklahoma Aquatic Center, Shawnee, OK
Durant Pool Renovation, Durant, OK

Key Personnel

Jerel started at Branco in 1992 after graduating Neosho High School and immediately entered the Carpentry Apprenticeship Program. After graduating from the program, Jerel was managing small projects and has held various positions over the years including Field Employee, Carpenter and Project Superintendent. He is currently is our Superintendent of Field Operations and has been responsible for some of the largest projects Branco has completed.

In this role, he manages all project superintendents, monitors all jobsite document controls including daily reports, QA/QC checklists, schedule updates, quantity reporting, accident and incident reports, timesheets, field issues or changes, and any other site activity, etc. Jerel has experience in virtually all areas of construction, specifically educational projects within the last five years.

He develops excellent relationships with owners, architects and subcontractors and is very involved throughout the project duration. He is committed to safety, quality and integrity. Jerel has his 10 Hour and 30 Hour OSHA Certifications and is First Aid and CPR Certified as well.

Jerel was named the 2017 Superintendent of Year by the Springfield Contractors Association for his work on the Neosho Junior High in Neosho, MO.



Jerel Twitchell
Superintendent of Field Operations

Neosho High School
Branco/Crowder Carpentry
Apprenticeship Program

Project Experience

(CM-R) Neosho School District, Goodman Elementary New Facility, Neosho, MO
Missouri Sugars Expansion, Neosho, MO
(CM-R) Neosho Newton County Library, Historic Renovation and Expansion, Neosho, MO
Neosho School District, Neosho Jr. High New Facility
Jordan Valley Health Clinic, Renovation, Republic, MO
Jordan Valley Health Center, Renovation, Hollister, MO
Sarcoxie R-II School District, Sarcoxie, MO
Springfield R-XII School District, Softball Fields at Glendale and Kickapoo High Schools, Springfield, MO
Sarcoxie R-II School District, High School FEMA Safe Room Addition, Sarcoxie, MO
Springfield City Utilities, Bus Lifts Building, Springfield, MO
Springfield City Utilities, Boonville Maintenance Campus, Springfield, MO
City of Seneca, Wastewater Treatment Plant Improvements, Seneca, MO
Skaggs Hospital, Branson Heart Center Addition, Branson, MO
Crowder College, Arnold Farber Building, Neosho, MO
Clever R-V School District, New High School, Clever, MO
Miracle Recreation, New Production Facility, Monett, MO
Visitor's Center Remodel & Expansion, George Washington Carver National Monument, Diamond, MO

Key Personnel

Rob attended Missouri University of Science and Technology from 2003-2008, graduating with a Bachelor of Science in Civil Engineering. During his schooling, he interned in Quality Control at Braun Intertec, a construction materials testing agency. Immediately after graduation, Rob began working as a Field Engineer for Kiewit Power Constructors. During his time at Kiewit, he also served as Project Engineer, Superintendent, and Quality Control Inspector. He also worked for Wright Construction Services, Inc. as a Project Manager. He joined Branco Enterprises, Inc. as a Project Manager in 2015. Rob has excellent problem solving skills, specifically in construction design coordination. He has developed strong relationships with Clients, Engineers and Architects. He excels at managing construction projects with his primary expertise being in the civil and structural disciplines.



Rob Lichtenberg, Project Manager

Bachelor of Science in
Civil Engineering Emphasis
University of Missouri-Rolla

Project Experience

City of Moore, Water slide addition and renovations, Moore, OK

City of Caney, Neighborhood Center Pool, Caney, KS

Pierce City, School Additions – Pierce City, MO

Praxair Plant – Neosho, MO

Greene County Operations Center, New Build, Springfield, MO

POET Facility, Emmetsburg, IA

Sibley Aquatic Center, Sibley, IA

Eastern Shawnee Tribe Aquatic Center, Seneca, MO

Waste Water Treatment Facility, Improvements, Monett, MO

Clearwater Cover Waste Water Treatment Plant, Lampe, MO

New Site Baptist Church, Monett, MO

Glenwood Aquatic Center, Ada, OK

Lake Murray Pool Renovation, Ardmore, OK

Parrot Cove Water Park, Garden City, KS

Key Personnel

Tony Rodriguez started his career in 1983 and joined Branco in 1989 as a Concrete Finisher. After just two years, he was promoted to the role of Concrete Finisher Foreman and six years later was promoted to Project Superintendent. He attended Crowder College and American Concrete Institute and is a Certified Technician, Finisher and Flatworker. With over 35 years of industry experience, Tony has supervised crews ranging from six to 30 people and has established wonderful working relationships with Subcontractors, Owners and Architects. Over the years Tony's work ethic, attention to detail and passion to build quality products has made him an asset to the Branco team.

His recent project for the City of Sibley Iowa was named a 2019 Keystone Award recipient by the AGC of Missouri.



Tony Rodriguez, Superintendent

Neosho High School
Crowder College
10 and 30 Hour OSHA Certified

Project Experience

Northwest Arkansas Nature Center, Springdale, AR
POET/DSM, Sibley, IA

Jasper County Bridge Repairs throughout Jasper County

Sibley Iowa Aquatic Center Renovation Project, Sibley, IA

Conway Corporation, Collection System Pump Stations,
Conway, AR

Parrot Cove Water Park, Garden City, KS

Ozark Mountain Regional Water System, Water Treatment
Plant, Harrison, AR

Glenwood Aquatic Center, Ada, OK

Lake Murray Pool Renovation, Ardmore, OK

Ozark Mountain Regional Water System, Booster Pumping
Stations, Four Counties, AR

City of Springfield, Northwest Wastewater Treatment Plant,
Springfield, MO

Monett Wastewater Treatment Plant, Monett, MO

Waldron Road Pressure Reducing Station, Ft. Smith, AR

P Street Wastewater Treatment Plant, Ft. Smith, AR

Roland Water District, Roland, OK

Marshfield Wastewater Treatment Plant, Marshfield, MO

Republic Wastewater Treatment Plant, Republic, MO

Port of Catoosa Conveyor System, Catoosa, OK

Key Personnel

Robert has over 20 years in the construction industry with the majority of those years have been with Branco. He has served as the Civil Crew Foreman, and jobsite Safety Engineer for multi-million dollar water/waste-water treatment plant projects. He has been the lead on several civil projects over the years and is dedicated to ensuring his projects exceed the Owner's expectations. He has his 10 and 30 Hour OSHA Certifications, Competent Person Training among other industry certifications. He currently is the Superintendent on our pool project with the City of Moore Oklahoma. This project is a renovation of their existing outdoor aquatic center, addition of water slides, pool deck, sunshades and the construction of a new mechanical building. His recent project for the City of Sibley Iowa was named a 2019 Keystone Award recipient by the AGC of Missouri.



**Robert Whitson,
Superintendent**

**Neosho High School
Crowder College
10 and 30 Hour OSHA Certified**

Project Experience

**City of Moore, Water slide addition and renovations,
Moore, OK**

**City of Caney, Neighborhood Center Pool, Caney, KS
Friends of the Garden, Fountain Addition, Springfield,
MO**

**Sibley Iowa Aquatic Center Renovation Project,
Sibley, IA**

Glenwood Aquatic Center, Ada, OK

Lake Murray Pool Renovation, Ardmore, OK

Roland Water District, Roland, OK

Eastern Shawnee Tribe Aquatic Center, Seneca, MO

Marshfield Wastewater Treatment Plant,
Marshfield, MO

Republic Wastewater Treatment Plant, Republic, MO

Port of Catoosa Conveyor System, Catoosa, OK

Robbers Cave, Pool Renovation, Wilburton, OK

Key Personnel

Terry came to Branco in 2008 and initially led one of our forming crews. He was shortly promoted to Project Superintendent and then was promoted again to the role Safety Director in 2017. He is well-known for both quality work and professionalism. Terry has over 17 years of industry experience. As Safety Director, Terry ensures safety training is current for all employees and that we are creating a positive safety culture. In addition he is responsible for enforcing our company safety policy, tracking certifications and works with Owners to establish site safety plans. He is an integral part of ensuring that our quality and safety goals are realized and achieved by every Branco employee and subcontractor we work with.



Terry Vaughn
Safety Director

**Bachelor of Science in
Construction Management
San Diego State University**

Safety Credentials

OSHA 510
OSHA 10 Construction
OSHA 30 Construction
Train the Trainer Certification
-Aerial Lifts
-Trenching and Excavation
-Confined Space
-Fall Protection
-Heavy Equipment Operator
-Hazard Communication
-Silica Training
-Forklift
Construction, Health and Safety Technician Certification (CHST)
- *In Progress*

TEAM AND SAFETY INFORMATION

Branco has extensive experience performing CM-R projects. Although CM-R has only recently been allowed for public projects in the state of Missouri, we are extremely proud that we were awarded the first five CM-R educational projects in southwest Missouri. We have completed numerous types and sizes of projects utilizing CM-R delivery from educational to industrial.

Simply put, we know CM-R contracting and the benefits it brings to our owners. We have the staff, capability and experience to successfully partner with you on this exciting project.

10 (1)

PROJECT MANAGERS

21 (1)

PROJECT SUPERINTENDENTS

6 (1)

ESTIMATORS

18 (AS NEEDED)

PROJECT SUPPORT PERSONNEL

This project we will be managed out of our Neosho Office with Justin Branham as your Project Executive.

Address:

**12033 E HWY 86
Neosho, MO 64850.**

**417-451-5250
www.branco.com**

Our Commitment to Safety

Safety on the Job

Branco has extensive prior experience in compliance with strict safety protocols of many clients. We understand meeting specific safety criteria is critical to maintaining these relationships. In every situation our Safety Director, Terry Vaughn and site superintendent work with City officials to develop a safety plan to make sure your needs and expectation are met.

Safety Protocols

Safety will be observed and enforced at all times. Branco's corporate Safety Director will work closely with the project staff regarding on-site safety and housekeeping practices. Together, they will monitor all conditions as required by OSHA, the state of Kansas, the Branco Enterprises, Inc. corporate safety plan, and contractual obligations of the project.

Periodic safety inspections will be conducted and Terry will record and report all conditions to the Project Manager and Superintendent for review. He will provide frequent on-site inspections, and focused training if necessary.

Safety Training

We mandate that all personnel attain OSHA 10 Hour certification before entering any job site and our Project Superintendents must have their OSHA 30. Branco also performs our own focused,

specific training on any identified risks for clients and jobsites. Branco strives to be the leader in training as new safety requirements and certifications become available; we are first to inform, instruct and get our team certified and back on the jobsite.

Safety Recognition

Branco has received several Commendations for Excellent Safety Record from The Associated General Contractors of America. We have most recently received the Public Safety Award and Employee Safety Award from BITCO Insurance. We have received a recognition for 'Zero Incidence Rate- 50,000 Work Hours and Over' numerous occasions and most recently were awarded a Builders' Association Safety Excellence Award in the 50,001-300,000 work hours division earlier this year.

The Associate General Contractors of Missouri has consistently recognized Branco with safety awards such as 'Accident Prevention For An Exemplary Safety Record' and the 'Safety Award for Zero Lost Workdays.'



.87 EMR
AS OF 2019

Safety records and certifications will be submitted upon request. We develop a site-specific plan for your campus that will create and maintain safe work areas as well as shelter students, personnel and visitors from work areas.

Project Experience in both **CM-R** and **Aquatic** Facilities

Branco has extensive experience in building virtually every type of construction project. The following projects and references listed include both CM-R and hard bid projects as they relate to your RFQ.

Parrot Cove Indoor Water Park
Amro Samy, Owner
990 Stone Creek Dr.
Garden City, KS 67846
samy@gcclarioninn.com
P: 620.271.2022

City of Sibley
Cory Dykstra,
Water Superintendent
808 3rd Ave, PO Box 126
Sibley, IA 51249
sibleywater@premieronline.net
P: 712.754.3575

Neosho-Newton County Library
Contact: Carrie Cline, Library
Director
201 W. Spring Street
Neosho, MO 64850
carecline@yahoo.com
P: 417.451.4231

City of Ada Aquatic Center
Scott Lowrance, Former
Director Parks, Recreation and
Public Facilities
jscott.lowrance@gmail.com

Neosho Public Schools
Dr. Jim Cummins,
Superintendent
418 Fairground Rd,
Neosho, MO 64850
cumminsjim@neoshosd.org
P: 417.451.8600

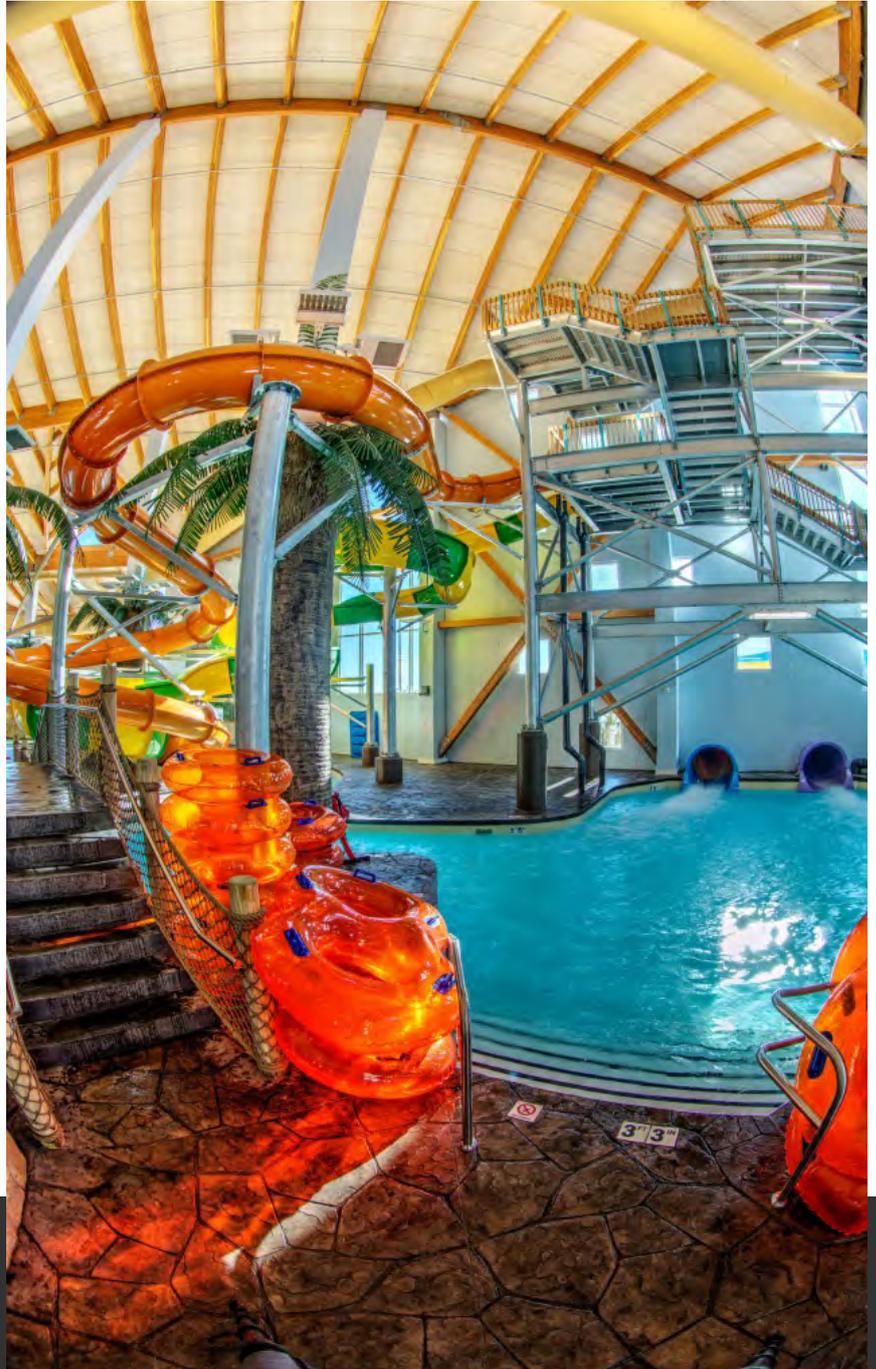
PARROT COVE WATER PARK

GARDEN CITY, KS

Completed in 2017

This nearly 33,000-square-foot indoor facility packs a lot of action for visitors. The waterpark is connected to a hotel and shares a parking lot with a restaurant. Branco worked closely with the developer and the design team to ensure the facility had the wow factor that was desired. A total of four multi-featured pools fit in the space.

This includes the lazy river, which travels the perimeter. The waterpark had to be built in an existing building. This meant designing around support columns – most of which stood in the center of the building. These vertical elements were integrated into features: One might be hidden in a rockwork structure, while another might support a faux palm tree basketball column.



SIBLEY AQUATIC CENTER RENOVATION PROJECT

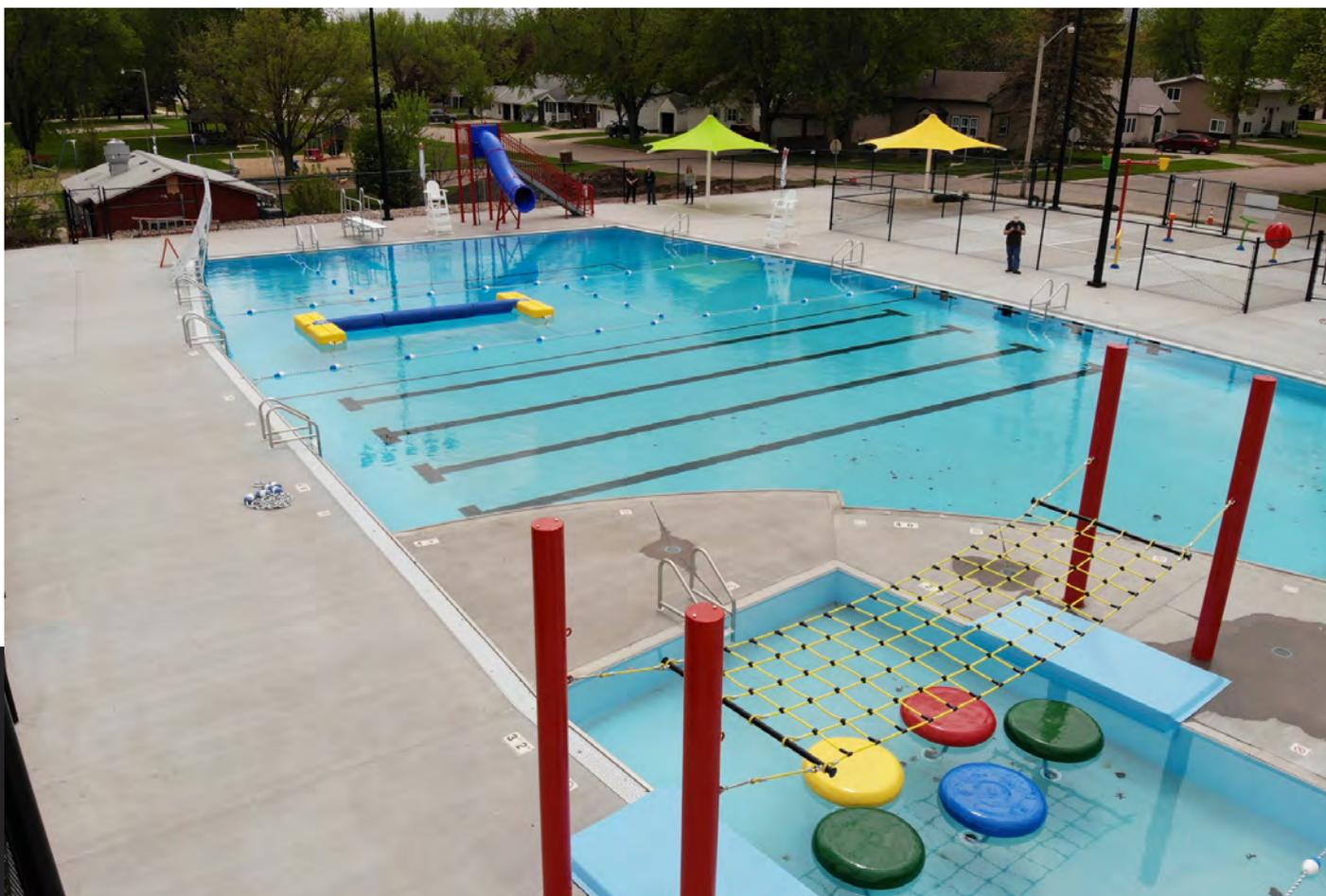
SIBLEY, IOWA

Completed in 2019

The Sibley pool had leaks causing a loss of 1 million of gallons of water throughout the season. This renovation project was aimed at fixing this issue as well as providing an updated space for families to enjoy again. The pool was built in the 1950's and remodeled in the 1980's. The location of this project was eight hours away, but our team went above and beyond to make sure distance did not negatively impact this project. We worked together with the City and Water's Edge Design to create a realistic schedule and identified items that needed to be completed prior to winter weather to ensure the project stayed on track. Faced with a tight deadline as winter approached, our field crew did an amazing job getting the work done safely and on schedule to make sure the necessary items were completed.

Branco received several compliments regarding the quality, professionalism and behavior displayed by our employees from various city officials and community members.

The renovated outdoor aquatic center features new amenities, such as a splash pad, zero-depth entry, water play structures, flooded decks, large sunshade umbrellas, a six-person water therapy seat, a basketball hoop, a volleyball net, a three-lane lap area, a log roll, a climbing wall, water slides and a diving board.

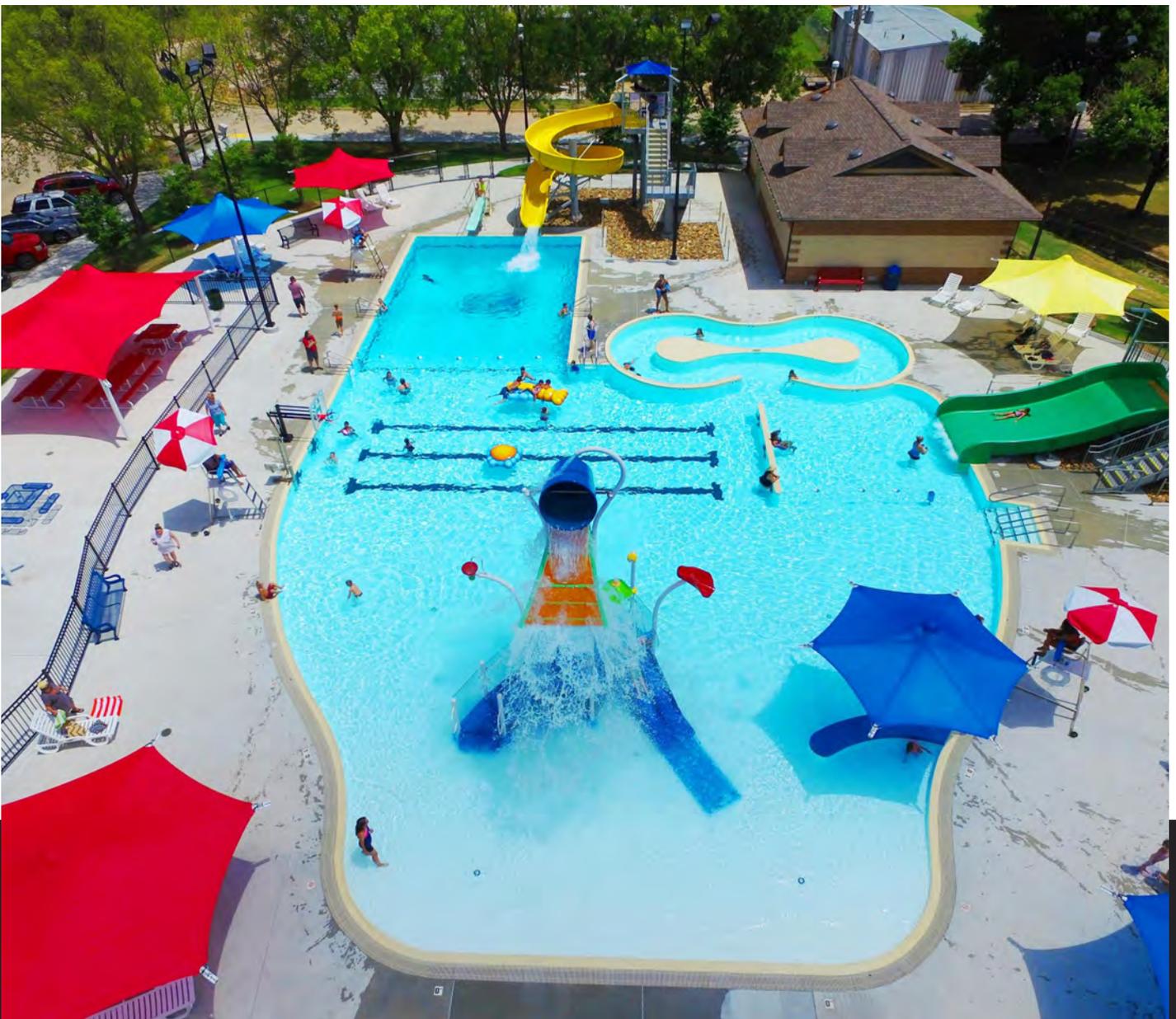


GLENWOOD PARK POOL

ADA, OKLAHOMA

Completed in 2017

We worked with the City of Ada, Oklahoma and Water's Edge Aquatic Design on the renovation of their 5,956 square foot Glenwood Pool. The project included demolition of the existing pool facilities and new construction of pools, bathhouses, grading, drainage, sidewalks, curbs, landscaping, irrigation, electrical, signage and striping. We performed the demolition, excavation and backfill, pool, site concrete, mechanical building, carpentry, pool piping and mechanical.



SHAWNEE OKLAHOMA AQUATIC CENTER

SHAWNEE, OKLAHOMA

Completed in 2015

Branco Enterprises partnered with Waters Edge Aquatic Design on this 8,890 square foot project for the City of Shawnee Oklahoma. Originally built in the 1930's, the City wanted to renovate the existing facility to provide modern amenities to their community while being as cost effective as possible. The outdoor complex features a shallow play area, regulation pool area, spray ground area, diving area, climbing wall, slides, restrooms, showers & dressing areas, concession with covered deck, 1m & 3m diving boards, basketball goal, floatables, bench with sunshades and much more. The existing diving basin was too shallow for one-meter and three-meter diving, Waters Edge designers took an unusual approach to deepening the pool by raising the walls and surrounding the deck of the swimming pool. This unique design features an elevated diving well with a cascading waterfall along the entire pool.

The park also hosts several events throughout the season including movie nights, military appreciation, and swim days for pets. The thoughtful design called for a spray ground and concession area that can be utilized during events in the park.



LIBERAL SCHOOL DISTRICT FEMA ADDITIONS

LIBERAL, MO

In Progress

We were named the CM-R for the Liberal R-II School District earlier this year. The District wanted to perform renovations to the existing facility, construct a new addition and FEMA Safe Rooms at the high school and elementary facilities. Branco worked with the school and Paragon Architecture during the design phase and created a preliminary budget at 50% design. By doing this, we were able to create a budget that included items that the School District wanted to prevent items from being cut later down the road.

In fact, our GMP was within 1.44% of the 50% conceptual budget. We also worked with the design team to make sure the owners vision was heard and the full scope of work had been thought through prior to it being out for bid. This detailed review of bid packages ensures we do all we can to avoid scope gaps. Working together on the front end is extremely important. For this project the plans called to construct a building in between two existing structures. The existing buildings are not square with each other and as a result, would not be square with the new addition. We suggested an edge angle detail for the long angle of the joist so it can be different lengths at the each end to make the buildings match up. Due to CM-R being utilized, we were able to suggest this during the design phase saving the District money.



Size: 18,839 SQ. FT | Cost: \$4,500,000 | Owner Representative: Bill Harvey, 417-843-5115
Architect: Paragon Architecture, 417-885-0002

GOODMAN ELEMENTARY SCHOOL NEW BUILD

GOODMAN, MO

Completed in 2019



After being destroyed by a tornado in April of 2017, the Neosho School District selected Branco to help them build their new school. Branco provided the school a baseline budget based on anticipated space requirements and recent construction costs. The school, not knowing the amount of the insurance settlement, relied on Branco to provide accurate information and keep the budget lean while still providing the space and amenities they needed for a modern education facility. Being involved early in the design phase allows us to check constructability of design and help accurately define budgets. One of the earliest cost control exercises we did was to determine the most economical method for constructing the school shell. We provided a detailed cost analysis between load bearing masonry and structural steel versus structural metal stud construction methods. It was determined that load bearing masonry would be the best method based on economy, labor availability and potential market fluctuations.



Location:
Goodman, MO

Size:
48,000 SQ. FT

Cost:
\$10,576,410

Owner Representative:
Dr. Jim Cummins, Superintendent
417-451-8600

Architect:
SAPP Design Architects,
417-877-9600

Milestone budgets were established at 30%, 60% and 90%, with focused comparison estimates occurring on potential scope changes. One example of a focused estimate was an evaluation to determine the feasibility of keeping an outdoor classroom courtyard area as designed or turn this space into under roof classrooms. Providing this cost information to the school aided in making the decision that provided the most value for the space. We are extremely proud of our budgeting accuracy. Our GMP was 2.36% below the original 60% conceptual budget.

► ***Our team encountered 48 weather days with the initial schedule only allowing for 20 weather days. Our team completed the school prior to our contractual substantial completion date, essentially building a 48,000 sq. ft. school in just nine months.***

CURRENT PROJECTS IN-PROGRESS

Project Name and Location	Architect/Engineer	Location	Cost	Estimated Completion Date
Missouri Eye Institute - Ambulatory Surgical Center	BRP Architects	Joplin, Missouri	\$ 816,516.00	August 2020
Schaeffler USA - Building 'C' Expansion	SAPP Design Architects	Joplin, Missouri	\$ 4,720,000.00	November 2020
Missouri Department of Transportation J713405 / J813178 / 200117-G02- Bridge Repairs	MODOT	Various Counties	\$ 457,900.00	February 2021
Missouri Department of Transportation- J713406 200117-G03 - Bridge Repairs	MODOT	Various Counties	\$ 837,850.00	February 2021
FedEx Freight, Inc. - Office Renovation	Esterly, Schneider & Assoc	Harrison, AR	\$ 582,430.00	July 2020
Schaeffler USA - Forging Press Foundations/Equip. Foundations	SAPP Design Architects	Joplin, Missouri	\$ 447,000.00	May 2020
Missouri Southern State University - Residence Life Facility	Paragon Architects	Joplin, Missouri	\$ 1,785,000	October 2020
Missouri Department of Transportation- J8P3067C 191115-G06 Various Route Bridge Rehab, Greene County	Missouri Department of Transportation	Greene County	\$ 1,679,201	November 2020
City of Caney, Kansas - Neighborhood Center Aquatic Center	Lamp Rynearson	Caney, KS	\$ 1,563,375	August 2020
City of Moore, Oklahoma - Water Slide Addition and Bathhouse Renovation	Water's Edge Aquatic Design	Moore, OK	\$ 1,093,000	May 2020
City of Joplin, Missouri - Surface Project 4002 -20th St.to 22nd Street	Olsson Civil Engineering	Joplin, Missouri	\$ 1,976,735	June 2020
Associated Electric Cooperative, Inc.(AECI) - 3rd Floor Infill	SAPP Design Architects	Springfield, Missouri	\$ 1,652,000	April 2020
AmWINS - 1st & 2nd Floor Renovations	Gensler - Charlotte, NC	Springfield, Missouri	\$ 745,259.00	April 2020
City of Marshfield, MO - Waste Water Treatment Plant Bypass Elimination	Crawford, Murphy & Tilly, Inc	Marshfield, Missouri	\$ 1,795,000	November 2020
Missouri State University - Dining Center Infill, Holland House	Butler, Rosenbury & Partners	Springfield, Missouri	\$ 3,671,500	June 2020
Oz Air Charter Service - Office Addition	Ireland Architects	Springfield, Missouri	\$ 302,608.00	January 2020

CURRENT PROJECTS IN-PROGRESS

Project Name and Location	Architect/Engineer	Location	Cost	Estimated Completion Date
Cassville R-IV School Dist. - Vision 150 Projects, Campus Wide Improvements	Paragon Architects	Cassville, Missouri	\$ 1,785,005.00	August 2020
Hugh Robinson Memorial Airport - New T-Hangar Neosho, MO	Lochner - Lenexa, KS	Neosho, Missouri	\$ 355,000.00	April 2020
New Freightliner Facility	Hunter and Millard	Parsons, Kansas	\$ 1,158,000.00	February 2020
McDonald County R1 School Dist. Noel Primary Safe Room / Classroom Addition	Paragon Architecture	Noel, MO	\$ 2,525,000.00	July 2020
St. James R-1 School District, Highschool and Early Childhood Additions and Renovations	Dake Wells Architecture	St. James, Missouri	\$ 13,954,629	May 2020
Missouri State University, McQueary Health and Science Classroom Addition	Dake Wells Architecture	Springfield, Missouri	\$ 4,562,000	August 2020
Missouri Department of Transportation - J813163 Various Route Deck Repairs, Greene County	Missouri Department of Transportation	Greene and Christian Cou	\$ 100,000	March 2020
Missouri Department of Transportation- J713392 Route 44 Deck Repairs	Missouri Department of Transportation	Various Counties	\$ 500,000	March 2020
7th Street & Illinois Stormwater Improvements, Joplin, Missouri	City of Joplin	Joplin, Missouri	\$ 2,139,146	July 2020
High School and Elementary School FEMA Safe Room Additions, Liberal, Missouri	Paragon Architects	Liberal, Missouri	\$ 4,500,000	September 2020
NWA Nature & Education Center, Springdale, Arkansas	Fennell Purifoy Architects, PLC	Springdale, Arkansas	\$ 13,471,506	July 2020



CM-R PROJECT EXPERIENCE

<p>Cassville School District CM-R: Renovations and Additions Cassville, MO Architect/Engineer: Paragon Architecture</p>	<p>\$3,500,000</p>	<p><i>In Progress</i></p>
<p>Liberal RII School District CM-R: Highschool and Elementary Safe Rooms Liberal, MO Architect/Engineer: Paragon Architecture</p>	<p>\$4,500,000</p>	<p><i>In Progress</i></p>
<p>St. James R-1 School District CM-R: Auditorium & Pre-K St. James, MO Architect/Engineer: Dake-Wells Architecture</p>	<p>\$13,954,629</p>	<p><i>In Progress</i></p>
<p>Neosho School District CM-R: New Goodman Elementary School Goodman, Missouri Architect/Engineer: SAPP Design</p>	<p>\$10,576,410</p>	<p>2019</p>
<p>Sagamore Hill Development CO. LLC CM-R: Sunshine & National Retail Development Springfield, MO Architect/Engineer: Dake-Wells Architecture</p>	<p>\$4,056,100</p>	<p>2018</p>
<p>Life Point Church CM-R: Church Additions Ozark, MO Architect/Engineer: Paragon Architecture</p>	<p>\$2,038,400</p>	<p>2018</p>
<p>El Dorado Springs R-II School District CM-R: Classroom and Gymnasium Addition El Dorado Springs, MO Architect/Engineer: Dake-Wells Architecture</p>	<p>\$5,024,000</p>	<p>2018</p>
<p>Neosho Newton County Library CM-R: Renovation and Addition Neosho, MO Architect/Engineer: Jack Ball & Associates</p>	<p>\$1,800,000</p>	<p>2018</p>
<p>Heartland Pet Food Manufacturing CM-R: New Facility Joplin, MO Architect/Engineer: NEI Industrial Services</p>	<p>\$29,759,796</p>	<p>2014</p>

POOL AND AQUATIC FACILITY PROJECT EXPERIENCE

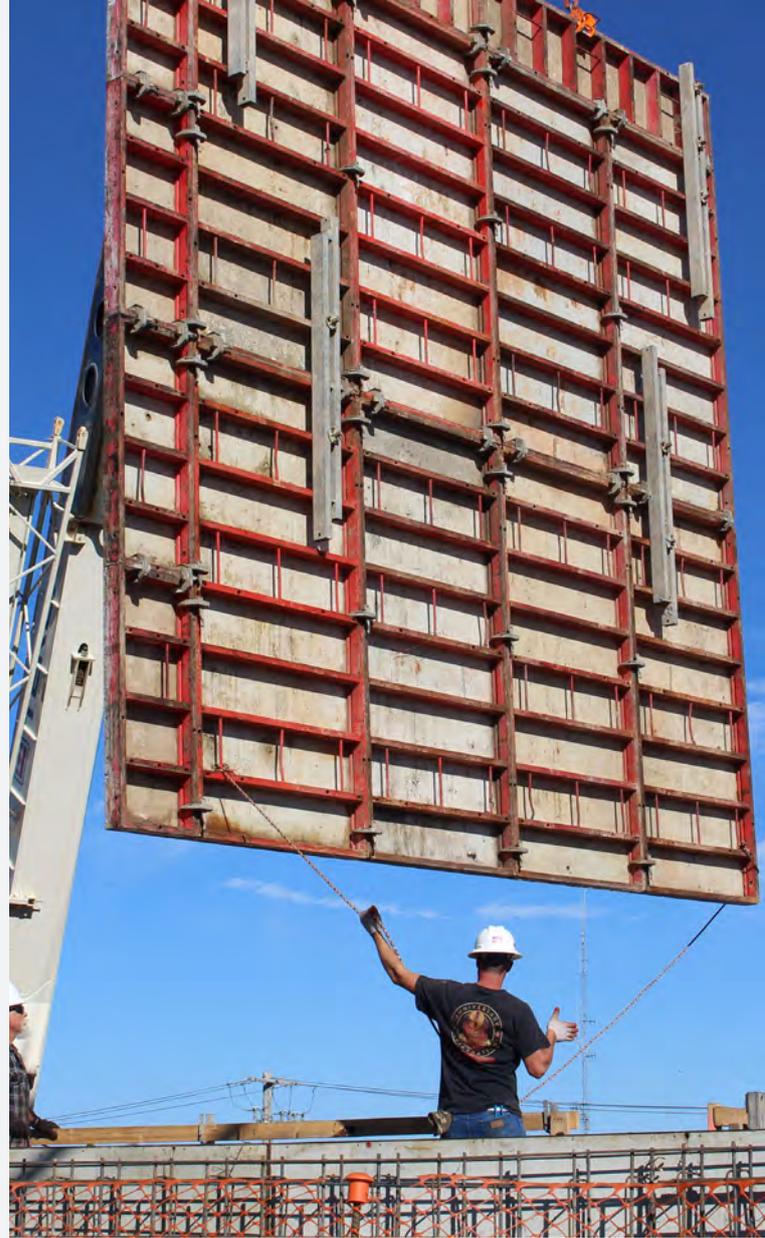
<p>City of Sibley, Iowa Sibley Aquatic Center Renovation Sibley, IA Architect/Engineer: Water's Edge Aquatic Design</p>	\$2,125,000	2019
<p>Eastern Shawnee Tribe of Oklahoma Aquatic Center and In-Door Walking Trail Wyandotte, OK Architect/Engineer: Design-Build with Corner Greer & Associates</p>	\$1,190,9500	2018
<p>State of Oklahoma Lake Murray S.P. Pool Renovation Ardmore, OK Architect/Engineer: Breisch & Associates</p>	\$1,685,000	2017
<p>Glenwood Pool Replacement Pool Replacement Ada, OK Architect/Engineer: Landplan Consultants</p>	\$3,988,449	2017
<p>Parrot Cove Water Park New Waterpark for Amro Samy's Development Garden City, KS Architect/Engineer: Water's Edge Aquatic Design</p>	\$4,233,152	2017
<p>State of Oklahoma Robbers Cave State Park Swimming Pool Renovations Wilburton, OK Architect/Engineer: Paddock Enterprises, Inc.</p>	\$523,857	2015
<p>City of Shawnee, OK Woodland Park Pool Improvements Shawnee, OK Architect/Engineer: Water's Edge Aquatic Design</p>	\$3,683,602	2015
<p>City of Phillipsburg, KS Swimming Pool Phillipsburg, KS Architect/Engineer: Spangenberg, Phillips, Tice</p>	\$2,980,596	2013
<p>State of Oklahoma Sequoyah State Park – Pool Renovation Wagoner, OK Architect/Engineer : Breisch & Associates</p>	\$778,500	2011
<p>City of Springfield Grant Beach Swimming Pool Renovation & Improvements Springfield, MO Architect/Engineer: Sapp Design Associates Architects, P.C</p>	\$1,131,414	2011

SELF-PERFORMANCE

We are proud to have a talented team that allows us to self-perform a wide range of work, so you gain the added value of having a contractor who has the experience, skills and dependability you can count on. Branco is capable of performing numerous scopes of work with our own forces from site work to finish carpentry if necessary. We will evaluate in relation to other proposals to determine best value for the project.

Self Performance Capabilities

- Site Work and Site Utilities
- Concrete
- Steel Erection
- Rough Carpentry
- Finish Carpentry
- Metal Roofing
- Door & Hardware Installation
- Specialties Installation
- Pre-engineered Metal Buildings
- Pool Concrete Shell
- Pool/Mechanical Piping



EQUIPMENT FLEET

EXCAVATION & MATERIAL HANDLING EQUIPMENT

- 2 - Dozers
- 7 - Excavators
- 1 - Wheel Loader
- 3 - Off-Road Dump Trucks
- 1 - Motor Grader
- 5 - Rollers and Compactors
- 11 - Skid Steers
- 6 - Backhoes
- 5 - Telehandlers

SUPPORT EQUIPMENT

- 1 - Boom Truck

- 1 - Hydroseeder
- 1 - Concrete Pump Truck
- 2 - Water Trucks
- 1 - Curb Machine

CRANES

- 2 - 80 Ton
- 1 - 55 Ton

AERIAL EQUIPMENT

- 16 - Manlifts

PROPOSED FEES AND BONDING CAPACITY

Branco Enterprises, Inc. is not currently in arbitration in regard to construction contracts within the last five years nor have we sent or received any default notices or early termination notices.

Bonding Reference Letter



Website: www.bpj.com

Springfield

P O Box 4207, Springfield MO 65808

Phone: 800-422-5275

417-887-3550

Fax: 417-887-3252

West Plains

P O Box 964, West Plains MO 65775

Phone: 800-400-3896

417-256-6162

Fax: 417-256-6165

Rolla

P O Box 1258, Rolla MO 65402

Phone: 800-364-2212

573-364-8888

Fax: 573-341-2257

April 2, 2020

Garden City Kansas
301 N 8th Street
Garden City, Kansas 67846

Re: Branco Enterprises, Inc.

To Whom It May Concern,

Barker, Phillips, Jackson, Inc. has handled Branco's insurance & bond needs since 1989 and all matters have been handled expertly and professionally. Western Surety Company has issued surety bonds to Branco Enterprises, Inc. since 2003, during which time we have favorably considered projects up to seventy-five million for a single project and one hundred fifty million for an aggregate program.

As surety for Branco Enterprises, Inc. Western Surety rated as A (Excellent), by AM Best's will favorably consider providing a 100% performance bond and a 100% payment bond, provided a contract is awarded to, and executed by Branco Enterprises, Inc. .

Please understand that any arrangement for any bonds is a matter between Branco Enterprises, Inc. and Western Surety Company and we assume no liability to third parties or you if, for any reason, we do not execute requested bonds.

Western Surety Company expressly reserves the right to review the terms and conditions of the contract, contract amount and bond form, evaluate pertinent underwriting data, and verify the adequacy of project financing prior to the issuance of bonds.

This letter will expire one hundred and eighty (180) days from the above date.

Very Truly Yours,

Gary L. Yost

Gary L. Yost
Attorney-In-Fact
Western Surety Company

Proposed Fee



PRE-CONSTRUCTION SERVICES FEE

\$25,000 (plus travel reimbursables)



GENERAL CONDITIONS INCLUDE: Jobsite office trailer and associated utilities, Senior Superintendent and Project Manager, GL Insurance.

\$270,000

*We have calculated this value based on the RFQ provided construction timeline of 9 months. However, we believe this project will require a longer construction period.



CONSTRUCTION MANAGEMENT FEE

4.5%



BOND COSTS

.7%

CONTRACTORS
QUALIFICATION
STATEMENT AIA,
A 305

AIA® Document A305™ – 1986

Contractor's Qualification Statement

The Undersigned certifies under oath that the information provided herein is true and sufficiently complete so as not to be misleading.

SUBMITTED TO: The City of Garden City, Kansas

ADDRESS: 301 N 8th Street
Garden City, KS 67846

SUBMITTED BY: Justin Branham

NAME: Branco Enterprises, Inc.

ADDRESS: 12033 East Highway 86

PRINCIPAL OFFICE: Neosho, MO 64850

- Corporation
- Partnership
- Individual
- Joint Venture
- Other

NAME OF PROJECT (if applicable): Aquatic Center Renovation

TYPE OF WORK (file separate form for each Classification of Work):

- General Construction
- HVAC
- Electrical
- Plumbing
- Other (please specify)

§ 1. ORGANIZATION

§ 1.1 How many years has your organization been in business as a Contractor? 86

§ 1.2 How many years has your organization been in business under its present business name? 43

§ 1.2.1 Under what other or former names has your organization operated?

Branco Enterprises was initially named Branham Brothers Construction Co., Inc. Branham Brothers was founded in 1933.

ADDITIONS AND DELETIONS:

The author of this document has added information needed for its completion. The author may also have revised the text of the original AIA standard form. An *Additions and Deletions Report* that notes added information as well as revisions to the standard form text is available from the author and should be reviewed. A vertical line in the left margin of this document indicates where the author has added necessary information and where the author has added to or deleted from the original AIA text.

This document has important legal consequences. Consultation with an attorney is encouraged with respect to its completion or modification.

This form is approved and recommended by the American Institute of Architects (AIA) and The Associated General Contractors of America (AGC) for use in evaluating the qualifications of contractors. No endorsement of the submitting party or verification of the information is made by AIA or AGC.

§ 1.3 If your organization is a corporation, answer the following:

- § 1.3.1 Date of incorporation: 11/18/1976
- § 1.3.2 State of incorporation: Missouri
- § 1.3.3 President's name: Justin Branham
- § 1.3.4 Vice-president's name(s): Sean Thouvenot
- § 1.3.5 Secretary's name: Jim Branham
Bryce McDermott (Assistant Secretary)
- § 1.3.6 Treasurer's name: John E. Branham

§ 1.4 If your organization is a partnership, answer the following:

- § 1.4.1 Date of organization:
- § 1.4.2 Type of partnership (if applicable):
- § 1.4.3 Name(s) of general partner(s):

§ 1.5 If your organization is individually owned, answer the following:

- § 1.5.1 Date of organization:
- § 1.5.2 Name of owner:

§ 1.6 If the form of your organization is other than those listed above, describe it and name the principals:

§ 2. LICENSING

§ 2.1 List jurisdictions and trade categories in which your organization is legally qualified to do business, and indicate registration or license numbers, if applicable.

General Construction		
Arkansas	Kansas	Missouri
Oklahoma	Iowa	

Branco can be licensed in any state necessary.

§ 2.2 List jurisdictions in which your organization's partnership or trade name is filed.

§ 3. EXPERIENCE

§ 3.1 List the categories of work that your organization normally performs with its own forces.

Finish/Rough Carpentry
Concrete
Ironwork
Sitework
General Labor
Mechanical Piping
Steel Erection
Framing

§ 3.2 Claims and Suits. (If the answer to any of the questions below is yes, please attach details.)

§ 3.2.1 Has your organization ever failed to complete any work awarded to it?

No

§ 3.2.2 Are there any judgments, claims, arbitration proceedings or suits pending or outstanding against your organization or its officers? No

§ 3.2.3 Has your organization filed any law suits or requested arbitration with regard to construction contracts within the last five years? No

§ 3.3 Within the last five years, has any officer or principal of your organization ever been an officer or principal of another organization when it failed to complete a construction contract? (If the answer is yes, please attach details.)

No

§ 3.4 On a separate sheet, list major construction projects your organization has in progress, giving the name of project, owner, architect, contract amount, percent complete and scheduled completion date.

(See Attached)

§ 3.4.1 State total worth of work in progress and under contract:

\$112,400,000.00

§ 3.5 On a separate sheet, list the major projects your organization has completed in the past five years, giving the name of project, owner, architect, contract amount, date of completion and percentage of the cost of the work performed with your own forces.

(See Attached)

§ 3.5.1 State average annual amount of construction work performed during the past five years:

\$49,555,000.00

§ 3.6 On a separate sheet, list the construction experience and present commitments of the key individuals of your organization.

(See Attached)

§ 4. REFERENCES

§ 4.1 Trade References:

Neosho Concrete Products
P.O. Box 179
Neosho, MO 64850
Warren Langeland
(417) 451-1645

Butler Mfg. Co.
18388 155th Street
Bonner Springs, KS 66012
Bob Patton
(816)591-9364

Bill's Electric Inc.
1716 Falcon Rd.
Webb City, MO 64870
Brandon Wilson
(417)624-6660

Fabick CAT
5095 E. 32nd Street
Joplin, MO 64804
Audy Holman
(417)624-3010

§ 4.2 Bank References:

Community Bank & Trust
100 South Wood Street

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User Notes:

(791630924)

Neosho, MO 64850
Oleg Tyurikov, President
(417) 451-1040

§ 4.3 Surety:

§ 4.3.1 Name of bonding company:

CNA/Western Surety Company

§ 4.3.2 Name and address of agent:

Mr. Gary Yost
Barker Phillips Jackson
1637 S. Enterprise Ave.
Springfield, MO 65804

§ 5. FINANCING

§ 5.1 Financial Statement.

§ 5.1.1 Attach a financial statement, preferably audited, including your organization's latest balance sheet and income statement showing the following items:

Current Assets (e.g., cash, joint venture accounts, accounts receivable, notes receivable, accrued income, deposits, materials inventory and prepaid expenses);

Net Fixed Assets;

Other Assets;

Current Liabilities (e.g., accounts payable, notes payable, accrued expenses, provision for income taxes, advances, accrued salaries and accrued payroll taxes);

Other Liabilities (e.g., capital, capital stock, authorized and outstanding shares par values, earned surplus and retained earnings).

§ 5.1.2 Name and address of firm preparing attached financial statement, and date thereof:

BKD, LLP
3230 Hammons Blvd.
P.O. Box 1824
Joplin, MO 64802

§ 5.1.3 Is the attached financial statement for the identical organization named on page one?

§ 5.1.4 If not, explain the relationship and financial responsibility of the organization whose financial statement is provided (e.g., parent-subsiary).

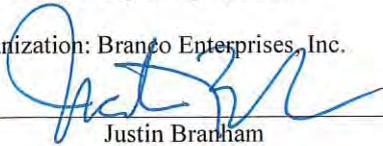
§ 5.2 Will the organization whose financial statement is attached act as guarantor of the contract for construction?

** (Financial Statement can be furnished if required for contract award.)

§ 6. SIGNATURE

§ 6.1 Dated at this 13th day of April, 2020

Name of Organization: Branco Enterprises, Inc.

By: 
Justin Branham

Title: President

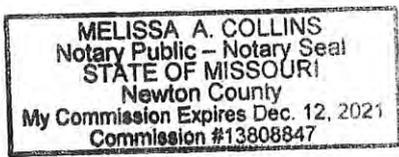
§ 6.2

Mr. Justin Branham being duly sworn deposes and says that the information provided herein is true and sufficiently complete so as not to be misleading.

Subscribed and sworn before me this 13th day of April, 2020

Notary Public: Melissa A. Collins

My Commission Expires: 12/12/2021



Thank you for your time and consideration!



BRANCO
ENTERPRISES | inc

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