

Garden Rapids		\$5
Revenue		\$459,020
Expenses		\$444,973
Total		\$14,047
Debt Service		\$877,550
Subsidy		\$863,503

The Big Pool		
Revenue		\$60,000
Expenses		\$750,000
Subsidy		\$690,000

Daily Passes	
	\$5
20 Punches	
	\$60
Annual Passes	
Single	\$125
Family	\$289

Up to Four and \$25 for each additional

Assumptions		
Season Length	86 days	
Daily Passes Purchased per Day	535	\$5
Total Punches Passes Purchased Avg over Daily	113	\$3
Total Annual Passes Purchased Avg over Daily (assuming 5 times a week)	3	\$2
Total # of Bodies Through the door a day/\$	<u>651</u>	<u>\$3,020</u>
Facility Capacity is 1800		

850	\$5
150	\$3
3	\$2
<u>1003</u>	<u>\$4,706</u>

\$404,716

Garden Rapids		\$4
Revenue	\$455,563	
Expenses	\$444,973	
Total	\$10,590	
Debt Service	\$877,550	
Subsidy	\$866,960	

The Big Pool		
Revenue	\$60,000	
Expenses	\$750,000	
Subsidy	\$690,000	

Daily Passes		
	\$4	
20 Punches		
	\$60	
Annual Passes		
Adult	\$125	
Family	\$289	

Up to Four and \$25 for each additional

Assumptions		
Season Length	86 days	
Daily Passes Purchased per Day	588	\$4
Total Punches Passes Purchased Avg over Daily	124	\$3
Total Annual Passes Purchased Avg over Daily (assuming 5 times a week)	3	\$2
Total # of Bodies Through the door a day/\$	715	\$2,730

*Increased daily and punch pass category only by 10% for price change, assuming we would get more with lower price.

Facility Capacity is 1800

855	\$4
160	\$3
5	\$2
<u>1020</u>	<u>\$3,910</u>

\$336,260

Garden Rapids	
	\$3
Revenue	\$445,894
Expenses	\$444,973
Total	\$921
Debt Service	\$877,550
Subsidy	\$876,629

The Big Pool	
Revenue	\$60,000
Expenses	\$750,000
Subsidy	\$690,000

Assumptions		
Season Length	86 days	
Daily Passes Purchased per Day	676	\$3
Total Punches Passes Purchased Avg over Daily	136	\$2.40
Total Annual Passes Purchased Avg over Daily (assuming 5 times a week)	3.5	\$1.25
Total # of Bodies Through the door a day/\$	815.5	\$2,359

Daily Passes	
Adult	\$3
20 Punches	
Adult	\$48
Annual Passes	
Adult	\$77
Family	\$174

*Increased daily, punch pass and season pass categories by 10% for price change, assuming we would get more with lower price.

Facility Capacity is 1800

Up to Four and \$20 for each additional

Garden Rapids		\$2
Revenue		\$426,070
Expenses		\$444,973
Total		\$18,903
Debt Service		\$877,550
Subsidy		\$896,453

110 additional daily attendees to balance

The Big Pool		
Revenue		\$60,000
Expenses		\$750,000
Subsidy		\$690,000

Assumptions		
Season Length	86 days	
Daily Passes Purchased per Day	744	\$2
Total Punches Passes Purchased Avg over Daily (assuming 5 times a week)	150	\$1.90
	3.5	\$1.25
Total # of Bodies Through the door a day/\$	897.5	\$1,777

Daily Passes	
Adult	\$2
20 Punches	
Adult	\$38
Annual Passes	
Adult	\$77
Family	\$174

*Increased daily, punch pass and season pass categories by 10% for price change, assuming we would get more with lower price.

Facility Capacity is 1800

Up to Four and \$20 for each additional

001 - GENERAL FUND

136 - PUBLIC WORKS-BIG POOL

		Authorized 2021	Authorized 2020	2021 Approved	2020 Budget	2019 Actual	2018 Actual
Salaries/Benefits							
Salaries							
TEMPORARY/SEASONAL	010	0	0	<u>270,045.00</u>	<u>220,320.00</u>	<u>230,086.07</u>	<u>215,777.87</u>
Total Salaries		0	0	270,045.00	220,320.00	230,086.07	215,777.87
Benefits							
SOCIAL SECURITY-CITYS SHARE	5410	7.65%	7.65%	20,658.44	16,854.00	17,584.53	16,471.74
UNEMPLOYMENT COMPENSATION	5450	0.10%	0.10%	270.05	441.00	229.86	215.38
WORKERS COMPENSATION	5480	980	1,020	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>2,000.00</u>
Total Benefits				<u>20,928.49</u>	<u>17,295.00</u>	<u>17,814.39</u>	<u>18,687.12</u>
Total Salaries/Benefits				<u>290,973.49</u>	<u>237,615.00</u>	<u>247,900.46</u>	<u>234,464.99</u>
Contractual/Commodities/Capital Outlay							
Contractual							
ADVERTISING	5207.01			2,500.00	1,600.00	600.00	1,543.45
BANK & CREDIT CARD CHARGES	5223			1,000.00	450.00	413.58	353.06
CONTRACT-SERVICES	5237.01			15,666.00	0.00	4,348.84	2,075.10
INSURANCE-PROPERTY	5310.01			8,500.00	8,500.00	8,500.00	8,100.00
INTERNET CONNECTION	5320			833.69	750.00	833.69	566.52
REPAIR-BUILDINGS	5370.01			10,000.00	120,000.00	102,946.71	288,127.75
REPAIR-EQUIPMENT	5370.04			10,000.00	7,500.00	225.00	5,104.49
TRAINING-EDUCATION	5440.02			5,500.00	1,300.00	1,064.00	1,185.12
TRAVEL EXPENSE	5443			500.00	500.00	0.00	11.93
UNIFORM EXPENSE	5453			4,000.00	3,000.00	3,581.97	664.00
UTILITIES-GAS	5456			<u>1,500.00</u>	<u>500.00</u>	<u>1,034.23</u>	<u>1,013.63</u>
Total Contractual				59,999.69	144,100.00	123,548.02	308,745.05
Commodities							
MISCELLANEOUS	5545			3,000.00	3,000.00	61.01	3,310.48
SUPPLIES-OFFICE	5565.01			11,000.00	2,000.00	3,225.37	1,509.46
SUPPLIES-OPERATIONS	5565.02			20,000.00	90,000.00	6,040.84	22,426.81
SUPPLIES-CONCESSIONS	5565.12			35,000.00	20,000.00	15,704.32	17,570.56
SUPPLIES-MERCHANDISE	5565.14			<u>0.00</u>	<u>200.00</u>	<u>0.00</u>	<u>0.00</u>
Total Commodities				69,000.00	115,200.00	25,031.54	44,817.31
Capital Outlay							
NEW EQUIPMENT-OTHER	6100.08			0.00	0.00	0.00	19,704.33
AQUATIC FACILITY	6550			<u>25,000.00</u>	<u>0.00</u>	<u>125,283.61</u>	<u>0.00</u>
Total Capital Outlay				<u>25,000.00</u>	<u>0.00</u>	<u>125,283.61</u>	<u>19,704.33</u>
Total Contractual/Commodities/Capital Outlay				<u>153,999.69</u>	<u>259,300.00</u>	<u>273,863.17</u>	<u>373,266.69</u>
Total Expenses from General Fund				<u>444,973.18</u>	<u>496,915.00</u>	<u>521,763.63</u>	<u>607,731.68</u>
Chemicals					<u>35,000.00</u>	<u>125,000.00</u>	<u>125,000.00</u>
Other Repairs						<u>25,000.00</u>	<u>40,000.00</u>
Total Expenses from all Funds					<u>531,915.00</u>	<u>671,763.63</u>	<u>772,731.68</u>

Category	5	4	3	2
<u>Fees</u>				
Daily Admissions	\$ 230,050	\$ 202,272	\$ 174,408	\$ 127,968
Punch Passes	\$ 29,400	\$ 31,980	\$ 28,224	\$ 24,586
Season Passes	\$ 22,185	\$ 22,185	\$ 13,507	\$ 13,507
Rentals	\$ 13,000	\$ 13,000	\$ 13,000	\$ 13,000
<u>Programs</u>				
Aquatics	\$ 51,385	\$ 51,385	\$ 51,385	\$ 51,385
<u>Other</u>				
Special Events	\$ 3,000	\$ 3,000	\$ 3,000	\$ 3,000
Concessions	\$ 95,000	\$ 116,831	\$ 147,370	\$ 177,624
Birthday Parties	\$ 15,000	\$ 15,000	\$ 15,000	\$ 15,000
Total	\$ 459,020	\$ 455,653	\$ 445,894	\$ 426,070

There are assumptions made on rentals, programming, special events, concessions and birthday parties based solely on information from the consultants at Ballard *King and what this type of facility in a similarly situated area with produce. For example: Concession sales of \$95,000 over 86 days is \$1,104 per day in sales; if you divide that by 651 bodies in the facility daily; then on average each person is spending \$1.70 at the \$5 daily rate. I then made the assumption that as the rate decreased the amount spent on concessions would increase. I selected to increase concessions by \$.20 per person, per day for each on dollar decrease in admission cost. That was updated for \$1.90 at \$4 daily rate, \$2.10 at \$3 daily rate, \$2.30 daily rate.